

> 20 – 24 October 2019 Dubai / UAE











20 – 24 October 2019, Dubai

#### Introduction

For any organization to be successful it needs to increase profitability, control liquidity and put in place sound financial structures.

This program enables non-financial managers to contribute more effectively to the organization through greater understanding of how money works in business and how they personally can influence company results. It develops learning gained on previous basic level training programs or from general knowledge on finance.

## **Objectives**

By the end of this course practitioners shall learn to:

- The Financial Function
- The Financial System
- · Read, understand and interpret financial information and develop decision making models
- Understand how profit is achieved and what happens to it
- Use the practical tools of measurement in operational & financial performance as well as budgeting
- Reorganize the difference between profitability and solvency
- Use investment appraisal techniques to support project management and decision making
- Recognize common financial difficulties affecting business
- Understand how business profitability can be improved by non-financial staff

### Who Should Attend?

Vice Presidents

Directors

Managers





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### **Course Outline**

### **Day One**

- What is Finance?
- Financial structure of organizations
- Basic accounting principles
- Financial and management Accounting
- Understanding shareholder value
- Investments

## **Day Two**

- Balance Sheet
- Profit and Loss Account
- Cash Flow
- Break Even Analysis
  - o Budgeting Systems; Incremental, Zero based, Programme
  - Forecasting techniques

### **Day Three**

- Financial Markets
- Interest Rates and Inflation
- Reporting Systems
- Performance Measurement.
- Financial Analysis
- Use of Ratios

### **Day Four**

- Financial Risk Analysis
- Weighted Average Cost of Capital (WACC),
- Net Present Value (NPV),
- Economic Value Created (EVC)

### **Day Five**

- Performance Indicators such as ROI, ROA, ROCE
- Risk Management
- Crisis Management





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Related DVDs

## **Training Method**

- Pre-assessment
- Live group instruction
- Use of real-world examples, case studies and exercises
- Interactive participation and discussion
- Power point presentation, LCD and flip chart
- Group activities and tests
- Each participant receives a binder containing a copy of the presentation
- slides and handouts
- Post-assessment

## **Program Support**

This program is supported by interactive discussions, role-play, and case studies and highlight the techniques available to the participants.

### Schedule

## The course agenda will be as follows:

•	Technical Session	08.30-10.00 am
•	Coffee Break	10.00-10.15 am
•	Technical Session	10.15-12.15 noon
•	Coffee Break	12.15-12.45 pm
•	Technical Session	12.45-02.30 pm
•	Course Ends	02.30 pm

### **Course Fees\***

2,950USD

\*VAT is Excluded If Applicable





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## مقدمة

لأية منظمة لكي تكون ناجحة فإنها تحتاج إلى زيادة الربحية ، والسيطرة على السيولة ووضع الهياكل المالية السليمة.

يمكن هذا البرنامج التدريبي المديرين غير الماليين إلى المساهمة بفعالية أكبر في المنظمة من خلال فهم أكبر لكيفية تحقيق الربح في الأعمال التجارية ، وكيف يمكن أن تؤثر على نتائج الشركة.

## أهداف البرنامج

في نهاية هذه الدورة المتدربين سوف يتمكن المتدربون من:

•فهم المالية

فهم •النظام المالي

- •قراءة وفهم و تفسير المعلومات المالية و تطوير نماذج اتخاذ القرارات
  - •فهم كيفية تحقيق الربح و ماذا يحدث لها
- •استخدام أدوات عملية لقياس الأداء التشغيلي و المالي ، فضلا عن الميزانية
  - •إعادة تنظيم الفرق بين الربحية
  - •استخدام تقنيات تقييم الاستثمار لدعم إدارة المشروع وصنع القرار
- •التعرف على الصعوبات المالية الأكثر شيوعا التي تؤثر بدورها على الأعمال التجارية
  - •فهم كيف يمكن تحسين الربحية التجارية من قبل الموظفين غير الماليين

### الحضور

- نائب الرئيس
- موظفو الإدارة العليا
  - مديري الإدارات