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بروجاكس للتدريب والتطوير  
Projacs Training and Development

# Building High-Performance Teams

## بناء فرق عمل عالية الأداء

19 - 23 February 2018

Istanbul / Turkey

A Member of:



PROJACS ACADEMY

## Introduction

An essential part of leadership or management is to influence the people you manage so that they do what you want them to do. The influence of a leader will depend on a variety of factors including their personality and of those around them. The influence of a leader over his followers is often referred to as power. We will explore the different types of power a leader may have.

## Objectives

- Introduce the concept of leadership behaviors
- Discussion and debate about leadership
- Define beyond traditional leadership stereotypes
- Cement personal understanding
- Individual leadership qualities and strengths
- Clarify the way communication works
- Provide insight into communication by behavior
- The importance of attitude
- The power of changing what you do
- Leading by example

## Who Should Attend?

Leaders and managers in different aspects – Staff whom they are going to be promoted for leadership positions.

## Course Outline

### DAY 1:

- Leadership and main requirement
- Know what you have to offer
- Being a team leader
- Leadership and power
- Dealing with the power

### DAY 2:

- Choosing to see, speak and act
- Assertiveness
- Strategy and tactics
- How to form a team
- High performance work team

### DAY 3:

- Resilience
- Compassion
- Anger and defiance

### DAY 4:

- Manager or leader?
- Motivation
- Learning to listen

### DAY 5:

- Developing a vision
- Taking on the system
- Public speaking
- Writing that leads

## Training Method

- Pre-assessment
- Live group instruction
- Use of real-world examples, case studies and exercises
- Interactive participation and discussion
- Power point presentation, LCD and flip chart
- Group activities and tests
- Each participant receives a binder containing a copy of the presentation
- slides and handouts
- Post-assessment

## Program Support

This program is supported by interactive discussions, role-play, case studies and highlight the techniques available to the participants.

## Schedule

The course agenda will be as follows:

- |                     |                  |
|---------------------|------------------|
| • Technical Session | 08.30-10.00 am   |
| • Coffee Break      | 10.00-10.15 am   |
| • Technical Session | 10.15-12.15 noon |
| • Coffee Break      | 12.15-12.45 pm   |
| • Technical Session | 12.45-02.30 pm   |
| • Course Ends       | 02.30 pm         |

## Course Fees\*

- **2,950USD**  
*\*VAT is Excluded If Applicable*