

# Financial Analysis to Support & Influence Strategic Decisions

التحليل والتخطيط المالي لدعم واتخاذ القرارات الاستراتيجية

07 – 11 June 2021 Istanbul









## Financial Analysis to Support & Influence Strategic Decisions التحليل والتخطيط المالي لدعم واتخاذ القرارات الاسنا اتيجية



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#### **Objectives**

#### Participants attending the programme will:

- Understand, the new trends in accounting and financial statements analysis (Financial Ratios, Sources & Uses of Money, Du-Pont, Market & Economic Value Added)
- Understand the importance of Financial Forecasting and Techniques and their role in assessing and minimizing projects returns.
- Learn the new techniques of financial planning and control.
- Financial Budgeting and Preparations (Items, Financial Cash Flow Forecast, Break-even analysis and Budgeting)

#### Who Should Attend?

Seniors engineers, managers, head of department, bankers, non-financials and non-accountants, professional businessmen, auditors, investors, staff and specialists as well as those nominated to join any of these previously mentioned positions.





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#### **Course Outline**

#### Day One

How to interpret and Perform Financial Statement Analysis

- Fundamentals of Finance
- Understand basic financial statements and be able to explain their usefulness for the external analysis of a firm.
- Appreciate the usefulness as well as the limitations of financial ratios.
- Resources and uses of Money
- Financial Ratios Analysis
- Du Pont Formula
- Financial & Non-financial analysis

#### **Day Two**

Financial Forecasting and Techniques

- Role of Financial Forecasting
- New Techniques in Financial Forecasting
- Forecasted Financial Position
- Percentage of Sales Percentage
- Regression Analysis
- Syndicate exercise: Working in small groups.

#### **Day Three**

#### Financial Budgeting

- Know the principles used to decide the most capital budgeting criteria.
- Budgeting in today's competitive business
- The Budgeting Process
- The role of budgeting
- Annual budgeting process
- Identifying and resolving budgeting variances
- Different budgeting systems in use today
- Essential of Finance & Accounting



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#### **Day Four**

#### Financial Planning and Control

- Cash-Flow forecast
- Break-even analysis (units and monetary)
- Operating leverage

#### Asset Management

- Understand the Main Assets Management Techniques
- Working-Capital Management & Short Term Financial

#### **Day Five**

#### Capital Budgeting

- Investment profitability analysis:
  - Simple Rate of Return (SRR)

Calculations

Return on equity

**Pros and Cons** 

Payback Period (PBP)

Wagner Law

**Discounted Payback Period** 

Pros and Cons

Discounted Cash-Flow methods:

- Net Present Value (NPV)
- Internal Rate of Return (IRR)

Problem Solving, exercises and case studies

Workshops

Group exercises and discussions

Course evaluation

**Course Summary** 

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#### **Training Method**

- Pre-assessment
- Live group instruction
- Use of real-world examples, case studies and exercises
- Interactive participation and discussion
- Power point presentation, LCD and flip chart
- Group activities and tests
- Each participant receives a binder containing a copy of the presentation
- slides and handouts
- Post-assessment

#### **Program Support**

This program is supported by interactive discussions, role-play, case studies and highlight the techniques available to the participants.

#### Schedule

#### The course agenda will be as follows:

•	Technical Session	08.30-10.00 am
•	Coffee Break	10.00-10.15 am
•	<b>Technical Session</b>	10.15-12.15 noon
•	Coffee Break	12.15-12.45 pm
•	<b>Technical Session</b>	12.45-02.30 pm
•	Course Ends	02.30 pm

#### **Course Fees\***

#### • 2,950USD

\*VAT is Excluded If Applicable



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#### الاهداف

- فهم، الاتجاهات الجديدة في مجال المحاسبة والبيانات المالية تحليل (النسب المالية، مصادر واستخدامات الأموال، السوق والقيمة الاقتصادية المضافة)
  - فهم أهمية التنبؤ والتحليل المالي للميزانية ودورها في تقييم وتقليل عوائد المشاريع
    - تعلم تقنيات جديدة للتخطيط المالي والرقابة
- إعداد الموازنات المالية والاستعدادات (سلعي، المالية توقعات التدفق النقدي، تحليل نقطة التعادل والموازنة)

### الحضور

كبار المهندسين، والمديرين، رؤساء الأقسام المصرفيين وغير الماليين وغير المحاسبين ورجال الأعمال المهنية، ومراجعي الحسابات، والمستثمرين والموظفين والمتخصصين.