

**Projacs Training and Development** 

# Finance for Non-Financial Professionals المالية والتخطيط لغير الماليين

16-20 June 2019 Doha











#### Introduction

Our training is supported with a delegate manual to provide each participant with all notes, exercises and activities included so the participants can refer to it during the programme performance and in the future.

Participants will learn by highly active participation during the programme through a combination of lectures, training videos, practical exercises, group discussions of 'real life' issues that are based on actual systems/accidents relevant to their organizations role- playing in a workshop environment. At the end of the programme there will be self and peer assessments for a personal action and personal development plan.

#### **Course Learning Outcomes**

Participants attending the programme will:

- Understand, the new trends in accounting and financial statements analysis (Financial Ratios, Sources & Uses of Money, Du-Pont, Market & Economic Value Added)
- Understand the importance of Financial Forecasting and Techniques and their role in assessing and minimizing projects returns.
- Learn the new techniques of financial planning and control.
- Financial Budgeting and Preparations (Items, Financial Cash Flow Forecast, Break-even analysis and Budgeting)

**Course Outlines** 

#### <u>DAY 1</u>

How to interpret and Perform Financial Statement Analysis

#### Fundamentals of Finance

Understand basic financial statements and be able to explain their usefulness for the external analysis of a firm.







Appreciate the usefulness as well as the limitations of financial ratios.

Resources and uses of Money

**Financial Ratios Analysis** 

Du Pont Formula

Financial & Non-Financial analysis

## DAY 2

**Financial Forecasting and Techniques** 

Role of Financial Forecasting New Techniques in Financial Forecasting Forecasted Financial Position Percentage of Sales Percentage Regression Analysis

Syndicate exercise: Working in small groups.

## <u>DAY 3</u>

**Financial Budgeting** 

Know the principles used to decide the most capital budgeting criteria.

- Budgeting in today's competitive business
- The Budgeting Process

The role of budgeting

Annual budgeting process

Identifying and resolving budgeting variances

Different budgeting systems in use today

Essential of Finance & Accounting

\_\_\_\_\_\_ 3 \_\_\_\_\_ www.ProjacsAcademy.com





## <u>DAY 4</u>

Financial Planning and Control

- Cash-Flow forecast
- Break-even analysis (units and monetary)
- Operating leverage

#### Asset Management

Understand the Main Assets Management Techniques

Working-Capital Management & Short Term Financial

#### **DAY 5**

#### **Capital Budgeting**

- 1- Investment profitability analysis:
  - Simple Rate of Return (SRR)

Calculations

Return on equity

Pros and Cons

- Payback Period (PBP)

Calculations

Wagner Law

**Discounted Payback Period** 

Pros and Cons

2- Discounted Cash-Flow methods: Net Present Value (NPV)

Internal Rate of Return (IRR)

Problem Solving, exercises and case studies

Workshops

Group exercises and discussions

Course evaluation

www.ProjacsAcademy.com





#### **Course Summary**

#### Who Should Attend

Seniors engineers, managers, head of department, bankers, non-financials and non-accountants, professional businessmen, auditors, investors, staff and specialists as well as those nominated to join any of these previously mentioned positions.

## **Training Method**

- Pre-assessment
- Live group instruction
- Use of real-world examples, case studies and exercises
- Interactive participation and discussion
- Power point presentation, LCD and flip chart
- Group activities and tests
- slides and handouts
- Post-assessment

#### **Program Support**

This program is supported by interactive discussions, role-play, case studies and highlight the techniques available to the participants.

## Schedule

### The course agenda will be as follows:

- Technical Session 08.30-10.00 am
- Coffee Break 10.00-10.15 am
- Technical Session 10.15-12.15 noon
- Coffee Break 12.15-12.45 pm
- Technical Session 12.45-02.30 pm
- Course Ends
  02.30 pm
- ٠





## **Course Fees\***

• 2,950USD

\*VAT is Excluded If Applicable